

Infoshare Systems

Trusted IBM Partner for Post-Sale Execution



Infoshare Systems is a global IBM Business Partner with deep experience supporting IBM teams and customers through implementation, security, and post-sale success.

With over 40 IBM proficiency badges, we specialize in



Deployment & Customization

Guardium, Verify, Flash Systems, Vault, Terraform



Managed Cybersecurity Services

Ongoing protection and compliance support



Staff Augmentation

Scalable expertise to fill internal gaps



Security Automation & AI

Watsonx integration with real-world outcomes



Why IBM sellers choose Infoshare Systems

- ✓ We help customers adopt IBM tools with confidence
- ✓ We reduce friction after the sale so sellers can move forward
- ✓ We support long-term success with flexible delivery models

Execution Support That Makes IBM Sellers Successful

What We Deliver

- ✓ Hands-on deployment, onboarding, and configuration of IBM tools
- ✓ Post-sale customer support and managed cybersecurity operations
- ✓ Technical staff augmentation aligned with IBM solutions

How We Help IBM Teams



We help customers get started quickly and stay on track



We reduce internal pressure with reliable delivery support



We create space for sellers to focus on new opportunities

Helping You Start the Cybersecurity Conversation

We're building partner-ready materials to help IBM teams talk with defense suppliers - especially those who need help understanding or meeting new cybersecurity requirements from governments and prime contractors.

Serving the Global Defense Supply Chain

While CMMC began in the U.S., it reflects a broader trend: cybersecurity is now a must-have to compete in today's defense market. Infoshare Systems is here to help IBM teams support the smaller, often-overlooked suppliers who need a path forward.

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Website



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